

Mai Samy Saad

Pharmacist



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Experience

Kepler-Business Development Representative

July 2024

- communicate with clients from different countries, Nationalities and positions.
- Successfully deliver clear vision about Kepler through meetings and calls
- Reached more than 10 promised deals in less than 6 months
- Create and participate in more than 40 meetings with global companies as Novo Nordisk, STADA and Merck.

Science and Math Teacher/Green Valley School

March 2024 – June 2024

Present and deliver the educational material clearly to the students

Education

July 2023

Bachelor of Pharmaceutical Sciences /Misr International University (MIU), Cairo, Egypt.

cGPA: 3.93/4 (Excellent with High Honor)

High School Education /second secondary school, Namas, Saudi Arabia.

August 2018

Total Score: 99.99%

Training and Courses

TOT (Training of the Trainers)/MIU Egypt

March 2024

Successfully completed with American board certificate. Improve my presentation skills and how to prepare the materials for the training and catch audience minds creatively.

OTC Course/ TPT(the pharmacy training) platform

January 2024

Gain wealthy knowledge about the drugs that are commonly present at the community pharmacies and what are their correct uses and know how to provide the best drug selection for each patient case.

Pharmaceutical Manufacturing Training /Global Napi.

August 2023

experiencing and witnessing the steps of manufacturing process for different medicinal dosage forms.

Clinical Pharmacy Training / Nasaaem Hospital

August 2022

Presenting actual case scenarios for open discussion to provide an optimal care plan.

Pharmaceutical Sales and Marketing / Merck

September 2021

Illustrates entrepreneurship field and how to establish a successful startup

Skills

Presentation Skills • Communication Skills • Computer Skills • MS Office • Fast-Learning • Team Player

Languages

Arabic: Native

English: Fluent