



## **Mai Magdy Mohamed Ali**

### **Contact information:**

#### **Email:**

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### **Personal information:**

Date of birth: 22/5/1996

#### **Education:**

2014-2019: Bachelor of pharmacy

University: Cairo university

Graduation year:2019

Cumulative grade: excellent with grade of honor (86%)

2023: Pre-Masters degree completed in Pharmacology

## Trainings and courses:

2016:

### -Training at Eipico Pharmaceutical Company (June-July)

- Understood guidelines from agencies like the FDA, EMA, and ICH, including Good Manufacturing Practices (GMP) and Good Laboratory Practices (GLP).
- Trained on methods for testing and verifying the quality of raw materials, inprocess materials, and finished products, including analytical techniques and laboratory procedures.
- Focused on procedures for ensuring compliance with regulations and standards, including internal audits, validation, and risk management.
- Overviewed of quality considerations at different stages of product development, from research and development to post-market surveillance.

### -Summer training at Hassan meshref Pharmacy for 2 weeks

2017:

### -Training at National Research Center (July to September)

- **Research Methodology:** Gained instructions on various research techniques, including experimental design, data collection, and analysis.
- **Laboratory Skills:** Demonstrations on the practical procedures of a research.
- **Regulatory Compliance:** Educated on ethical standards, safety protocols, and regulations related to research, including animal care and use and human subjects protection.
- **Data Management:** Trained on proper data handling, statistical analysis, and use of software tools for data management and analysis.

- Summer training at Seif Pharmacies for 2 weeks 2018:
- Summer training at Heba Abdelmoniem pharmacy (July to August) 2019:
- Marketing intelligence Course at Vamer Company

### **Professional Experience:**

(6/2019-10/2019)

-Community Pharmacist at Seif Pharmacies:

- **Dispensing Medications:** Accurately filled prescriptions and ensured patients received the correct drugs with the correct dose.
- **Patient Education:** Counseled patients on medication usage, side effects, interactions and contraindications.
- **Health Monitoring:** Conducted health screenings and monitored chronic conditions.
- **Medication Management:** Reviewed and optimized patients' medication regimens for safety and efficacy.
- **Providing Health Advice:** Offered guidance on otc medications, nutrition, and wellness.
- **Collaboration:** Worked with healthcare teams to improve patient outcomes.

(10/2019-8/2020)

-Medical Sales Representative at Vamer Company:

- **Product Promotion:** Presented and promoted medical products to the doctors in clinics.
- **Relationship Building:** Established and maintained strong relationships with doctors, pharmacists, and other healthcare providers.

- **Gap bridging:** Succeeded to fill the gap between medical products and the healthcare providers who use them, improving patient care.
- **Market Research:** Understood market trends and competitor products and effectively positioned the products to fit market needs.
- **Sales Strategy:** Developed and implemented sales strategies to meet targets and increase market share.
- **Product Demonstration:** Conducted demonstrations and provided detailed information about the products to highlight their benefits.
- **Training:** Educated healthcare professionals on the proper use and benefits of the products through RTD meetings.
- **Feedback Gathering:** Collected feedback from healthcare providers to relay back to the company for product improvement.

(8/2020-05/2021)

### -Product Specialist at Multitrade Company

- **Product Knowledge:** Deeply understood the features, benefits, and optimum usage of the products.
- **Marketing Campaigns:** obtained marketing campaigns with cooperation of sales team and ensured that both sales team and customers have the knowledge needed about the products.
- **Training:** Educated sales teams, doctors and patients on product specifications and best practices.
- **Market Analysis:** Conducted research to identify market trends, customer needs, and competitive landscape.

- **Sales Collaboration:** Worked closely with the sales team to develop strategies and materials that support product sales
- **Feedback Collection:** Gathering feedback from customers and the market to inform product development and improvements.
- **Presentations:** Conducting product presentations to stakeholders.
- **Documentation:** Creating and maintaining product documentation, manuals, and promotional materials such as vouchers.

(5/2021-10/2024)

### -Inpatient Pharmacist at Alkasr Eleiny Hospital

- **Medication Management:** ensured the safe and effective use of medications for hospitalized patients, reviewed medication orders for appropriateness, dosing, and potential interactions.
- **Clinical Collaboration:** worked closely with healthcare teams, including physicians and nurses, to optimize pharmacotherapy and contribute to patient care plans.
- **Pharmacy Operations:** was responsible for dispensing of medications, ensuring accuracy and safety in the pharmacy setting.
- **Quality Improvement:** engaged in quality improvement initiatives to enhance patient care and pharmacy services.

(February 2025 -Present)

- Teaching Assistant at Egyptian Chinese University, Cairo, Egypt

### **Research Interests:**

Master's student in Pharmacology at Faculty of Pharmacy, Cairo University, having completed all theoretical coursework and focusing on the practical component of the thesis.

Thesis Research: Investigating the efficacy of a specific drug in ameliorating Alzheimer's disease.

Key Objectives:

- Assess the therapeutic effectiveness of the drug in relieving symptoms and improving quality of life for patients with Alzheimer's disease.
- opens up new therapeutic pathway avenues in the management of this devastating condition to relieve AD symptoms.

Methodological Approach: Employing advanced research techniques including behavioral, biochemical, histological and statistical analysis

### **Language:**

Arabic: Mother tongue

English: Fluent (passed in The Test of TOEFL on 2023)

German: Good

**Skills:**

- Computer skills: Very good in using Microsoft Office Software (Word, Excel, PowerPoint)
- Very good presentation skills
- Very good Time Management
- Ability to handle multiple tasks
- To work under stress
- Teamwork and communication skills

**Hobbies:**

- Reading -Traveling-Painting