

Salma Ashraf Kamal

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PERSONAL OBJECTIVES

Highly motivated and ambitious recent graduate with a bachelor of sciences in pharmaceutical sciences. A quick learner, eager to embark on a fulfilling career, contribute to a dynamic organization, developing strong customer experience and counseling skills in a high-volume settings. Moreover, always looking for new roles to implement my experiences.

EDUCATION & CERTIFICATIONS

Bachelor degree of Pharmacy (2018 - 2023)

Major: Pharmaceutical science

GPA: 3.83 (High honors)

Misr International University (MIU)

INTERNSHIPS

- Mahmoud Pharmacy** (Aug 2021-Sep 2021)
Community pharmacist
Assisting our regular customers keeping up with their chronic medication along with providing solutions for the long-term use of drugs and handling any urgent situation that might risk the patient's safety.
- Nasaaem Hospital** (Aug 2022-Aug 2022)
ICU Clinical pharmacist
Trained under an esteemed clinical pharmacists and engaged in various discussions about inpatient cases.
- Amoun Pharmaceutical Company** (Aug 2022-Sep 2022)
Quality Control Specialist (Microbiology)
- Amoun Pharmaceutical Company** (Sep 2022-Sep 2022)
Medical Representative
Developing and implementing sales strategies to achieve sales targets and increase market share.
- HPLC Training Sessions at MIU** (Mar 2023-Apr 2023)
Overview of the basic HPLC instrument and their functions. In addition to, explanation of the separation principle – analytes partition between the mobile and stationary phases.

WORK EXPERIENCES

- **Chemistry Teaching Assistant** (2020-2021)
Assisting the lead teacher with lesson planning, material preparation, monitoring student progress and provide feedback to the lead teacher.
- **PHARCO Pharmaceutical International Company** (Jan 2024-Present)
Medical Sales Representative
Currently, working as medical sales representative in the area of **Cairo Center**: Downtown, Abbaseia 1 and 2, **CVM line**. Working to provide information about the features, benefits and appropriate use of the company's products. Moreover, to collect feedback from customers and pharmacies to relay back to the company.

EXTRACURRICULAR ACTIVITIES

- PR member at TedX MIU (2019-2020)
- Member at entrepreneurship workshop at campaigners MIU (2019-2020)
- Participated at MIU annual Senior Conference (1st rank) (2023)
- Enrolled in a volunteering teaching program at Resalaa Charity Organization. (Aug 2023-Sep 2023)

SKILLS

Personal

- Creativity
- Multi-tasking
- Meeting deadlines
- Critical thinking
- Time management
- Presentation Skills
- Communication Skills
- Adaptability

Technical

- Excel
- Power point
- Microsoft Word
- Lexi-comp

Languages

- Arabic: Mother tongue
- English: Fluent